

Battula Sai Akhil Kishore

Bangalore, India
Technical Product Manager

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Technical Skills

Product Execution: Requirements Analysis, User Stories & Acceptance Criteria, Backlog Prioritization, Stakeholder Management | Technical Analysis: System Integrations & APIs, RESTful APIs, System Architecture, Feasibility Assessment | Data & Analytics: SQL, Power BI, Python, ETL Pipelines, Data Modeling, Funnel Analysis, KPI Definition | Tools & Platforms: Jira, Agile/Scrum, Figma, Postman, Git, AWS (Glue, S3, Lambda), LLM's

BDI Plus Dec 2025–Present
Technical Business Analyst Bengaluru, INDIA

- Conducting discovery and system analysis for IIB and web Methods migration project, documenting existing integrations, message flows, and system dependencies to support migration planning.

Zethic technologies Dec 2024 – May 2025
Technical Business Analyst Bengaluru, INDIA

- Led discovery calls** with clients using structured interviews and workshops to gather requirements, conducted gap analysis, and delivered comprehensive feature scope documentation with user stories and acceptance criteria.
- Analyzed **feature requirements** and evaluated technical architecture needs through design reviews and feasibility assessments to define optimal development solutions
- Facilitated cross-functional meetings between technical and clients by preparing structured agendas, surfacing conflicting priorities, and driving decisions on requirements, ensuring both sides stayed aligned on scope and delivery expectations throughout the project

NxtWave Disruptive Technologies May 2024 – Nov 2024
Associate Product Manager (Integration) Hyderabad, INDIA

- Led** the design and implementation of a centralized multi-pipeline CRM for student loan onboarding by mapping workflows, defining data models and API integrations between the portal and NBFC systems, and automating lead routing and status updates, consolidating scattered data and **cutting manual effort by 20%**.
- Worked** with external technical teams to integrate internal systems by reviewing architecture diagrams and API specs, running joint design sessions with internal design & engineering teams, mapping field-level data flows and authentication methods, issue fixes, enabling automated data transfer that **reduced loan application processing time from 25 minutes to 5 minutes**
- Owned the end-to-end student** onboarding journey by defining requirements through stakeholder workshops, user journey mapping, and analysis of support & usage data by writing SQL queries, setting roadmap priorities with senior product leadership, and partnering with engineering on workflow and integration improvements and **increasing successful onboarding by 5%**.
- Analyzed student progression** patterns across the course journey by examining how learners moved through each stage using SQL, **built dashboards** using Power BI to monitor behavioral trends, and delivered structured data narratives to the retention team that guided their approach to re-engaging at-risk students.
- Collaborated with the **technical team** through **API design sessions**, created detailed integration specifications and data flow diagrams, and validated payloads to ensure smooth **API integration** into the CRM automating the end-to-end lead journey workflow.

Iyantra Industries Feb 2021 – March 2024
Associate Technical Product Manager Vizag, INDIA

- Led **product development** of a manufacturing ERP, diagnosing cross-functional process gaps, defining requirements and priorities with stakeholders, and partnering with engineering to build a production system that **improved operational efficiency by 15%**
- Conducted structured stakeholder interviews and workshops across multiple business units, examined existing process documentation, performed gap analysis between current and future state requirements, and validated findings with stakeholders to ensure requirements were complete and ready for development
- Developed comprehensive BRDs**, functional specifications, and **technical documentation** by structuring requirements into process flows, data models, use cases, and acceptance criteria, serving as the single reference point for development and testing teams throughout the SDLC
- Analyzed support** ticket data using SQL by grouping issues into categories, tracking volume trends over time, and mapping recurring patterns to specific product areas, **built dashboards** to monitor these trends, and presented structured insights to stakeholders that guided targeted feature improvements and improved customer satisfaction
- Built and maintained **requirements traceability matrices** by mapping each business requirement to its corresponding design specifications, test cases, and deliverables, ensuring full requirement coverage and enabling impact analysis when scope changes arose during the project lifecycle
- Collaborated** with engineering on system and **RESTFULL API design** by defining endpoint behavior, request/response fields, validation rules, error handling, reviewing architecture diagrams and logs during testing, and leading issue review meetings to decide fixes.
- Developed** analytics solutions by designing **ETL(AWS) workflows**, documenting data playbooks with transformation rules and data definitions, and structuring data pipelines for reliable ingestion and processing, enabling consistent reporting.

Personal Project:

Developed a decentralized social media MVP powered by **block chain** by identifying user pain points, performing market/user research, and assessing blockchain feasibility for secure, user-owned data.